

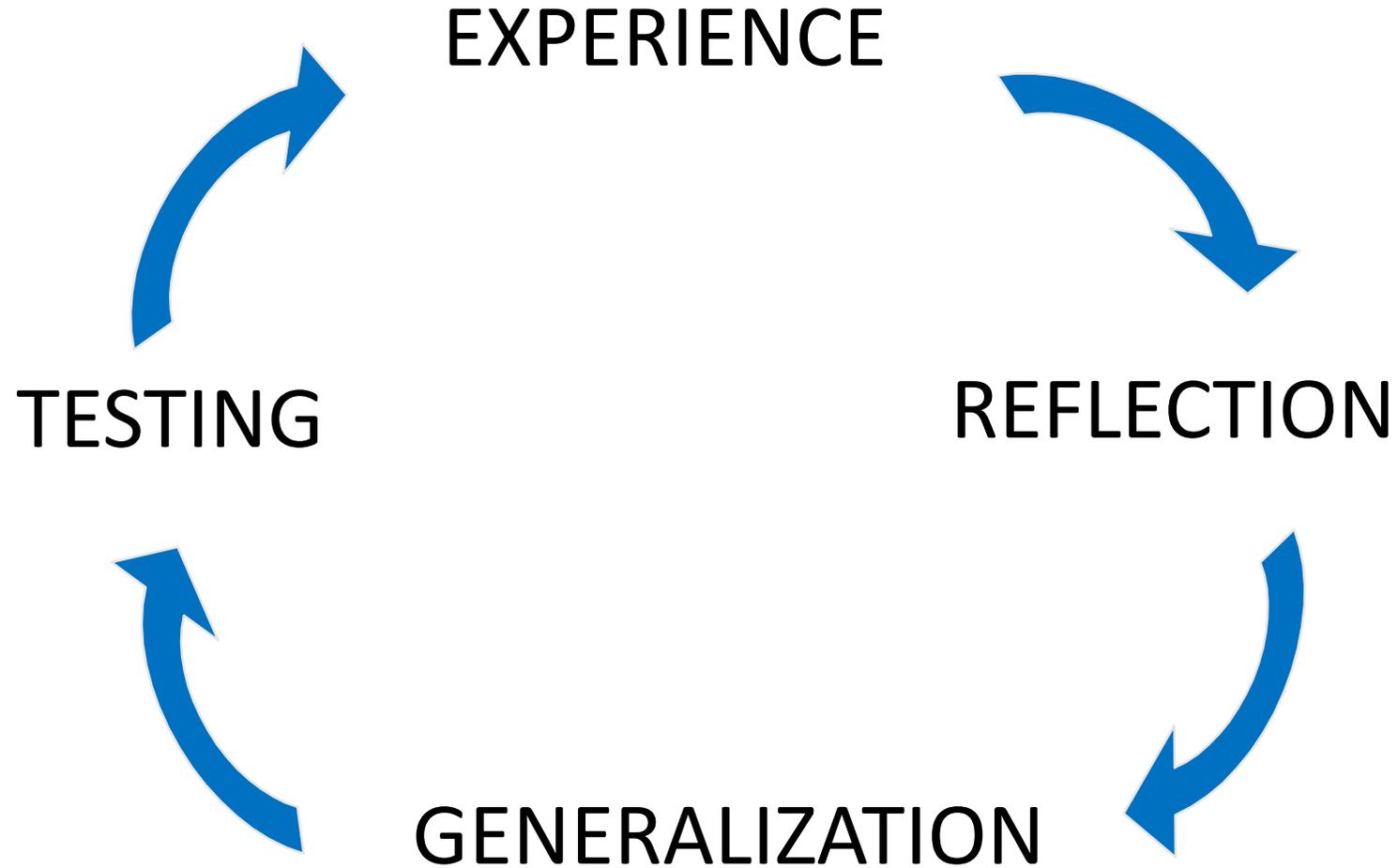
# Rounding out the week Nuffield International CSC Brisbane 2020

Wyn Owen NSch

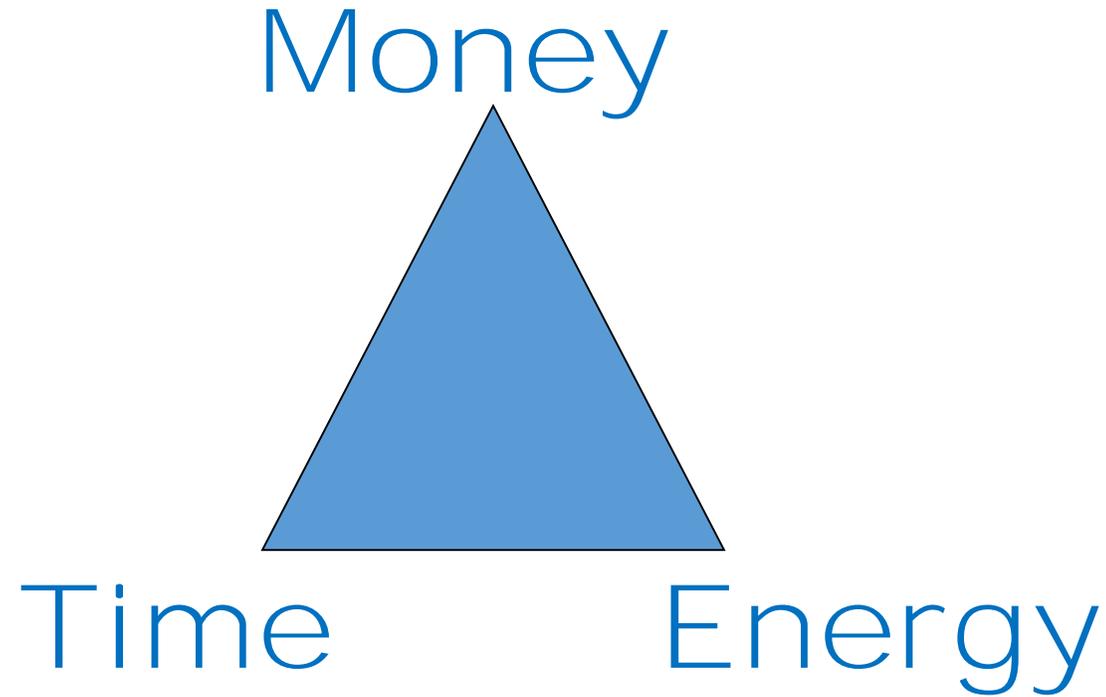
**NUFFIELD  
FARMING  
SCHOLARSHIPS  
TRUST**



# KOLB LEARNING CYCLE



# Resource Triangle



# Time Management Matrix

	<b>URGENT</b>	<b>NOT URGENT</b>
<b>IMPORTANT</b>	<b>I</b> Crises Pressing problems Deadline driven projects	<b>II</b> Prevention Relationship building Planning
<b>NOT IMPORTANT</b>	<b>III</b> Interruptions, Proximate, pressing matters Popular activities	<b>IV</b> Trivia, busy work Time wasters Pleasant activities

# The 4 Ds

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- Do
- Delay
- Delegate
- Dump

- Clip
- Bridge of spies

Don't worry.....



Bits & pieces....

# Effective Coaching Questions

- Open
- Brief
- Clear
- Focused
- Relevant
- Constructive
- Neutral

# Important skills

- Active listening
- Paraphrasing
- Summarising
- Reflecting
- Using silence
- **Not** advising
- **Not** providing the answer

Find a partner!



# Pairing up!

- What have you learnt?
- How will you apply it?
- What next?

# Some useful questions

- How do you feel?
- What do you think?
- Is this helping?
- And what else?
- What would be the most useful question I could ask you now?
- What are you thinking of doing?

# Leadership?

<https://www.youtube.com/watch?reload=9&v=hO8MwBZI-Vc>

<https://www.youtube.com/watch?v=TJAszE3SmFo>

<https://www.youtube.com/watch?v=H4wuH9pSSRo>

<https://www.youtube.com/watch?v=jbh7FoWhndQ>

# Reflective Learning

- What have you gained from the CSC?
- What happened that you didn't expect?
- What didn't happen that you expected?
- Reflect upon your resistance to change/locus of control
- Outline 3 things your need to do
- How will you ensure this happens?
- Who can help you?

# Winston Churchill Quotes

- “A pessimist sees the difficulty in every opportunity; an optimist sees the opportunity in every difficulty.”
- “Success is not final, failure is not fatal: it is the courage to continue that counts.”
- “Success is stumbling from failure to failure with no loss of enthusiasm.”
- “Continuous effort - not strength or intelligence - is the key to unlocking our potential.”
- “People occasionally stumble over the truth, but most of them pick themselves up and hurry off as if nothing ever happened”
- “If you are going through hell, keep going.”
- This is not the end, or even the beginning of the end but it is the end of the beginning”



# Essential life rules

- Always be respectful
- Listen more than you talk
- Establish long term relationships
- Seek win/win outcomes
- Instigate positive change
- Don't use clichés
- Show your under-belly
- Get the coffee/beer/lunch
- Never be late!

# The 2020 CSC

In your Country groups discuss/agree:

- One thing you would definitely keep
- One thing you would definitely drop
- One thing you will never forget

# Suggested Reading

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- Ross Brawn: *Lessons in competitive strategy*
- Bernard Burnes: *Managing Change*
- Connor & Pokora: *Coaching & mentoring at work*
- Steven Covey: *7 habits of highly effective people*
- Phill Olley: *Counting Chickens*
- Tom Peters: *Re-imagine*
- Michael Bungay Singer: *The coaching habit*