

Innovations to Improve the Sustainability of Commercial Poultry Production

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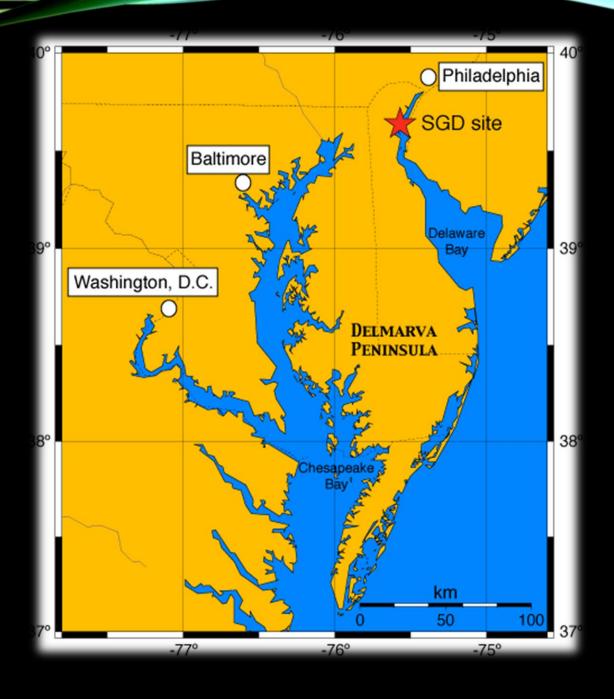


Delmarva Produced 9.6 % of U.S. Poultry

Sold Pounds Sold
Delaware 303.5 million 1.851 Billion
Maryland 252.5 million 1.843 Billion
Virginia 269.1 million 1.533 Billion

Total 825.1 million 5.229 Billion

14,000 sq km 5400 sq miles



THE CHALLENGES

- Connecting with Consumers / Prosumers
- NGO's influence on Legislation
- Management of Nutrient & Resources
- Biosecurity Disease Outbreaks (Avian Influenza)
- Economic Viability of Integrators and Growers

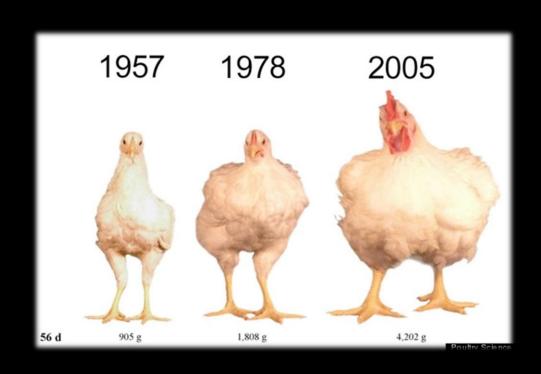


SOCIAL LICENSE TO OPERATE

- Recognize the power of NGO's
- Animal agriculture is under attack
 - "Public Truth is Not Defined By Our Reality- It is Defined by the Publics Perception of Reality."
 - Don't confuse fighting with leading.
 - We need to "Connect, Engage, Protect" Animal Ag Alliance
 - The world is run by people that show up...



ENGAGE IN, OWN, AND SHOWCASE





How did we get here?

Environmental Stewardship

INNOVATIONS IN POULTRY WELFARE



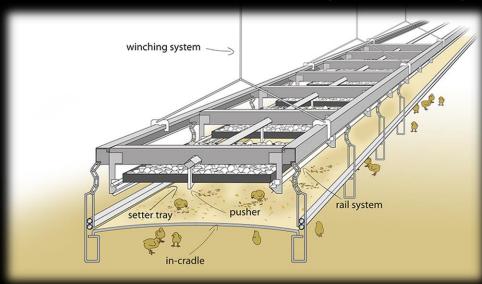
HATCHCARE

- Probroed & Sloot Hatchery Germany
- Early Chick Feeding
- Less Stress
- Improved gastrointestinal health and immunity



ON FARM HATCHING

- X-Trek Vancomatic
- Transfer at 18 days of incubation





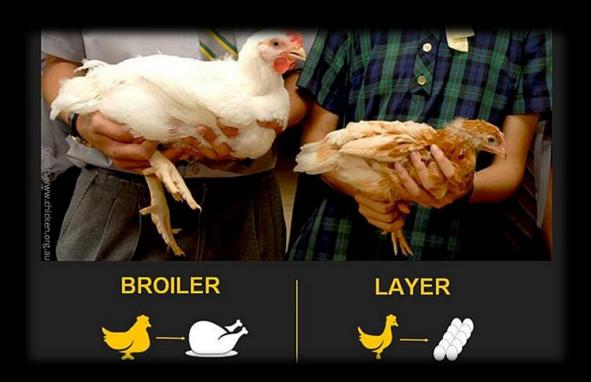






eggXYt

- 7 BILLION Male Chicks euthanized each year in the layer industry
- \$1.4 Billion Loss in the U.S. Layer industry





MALE EGG BIOMARKER

- Allows Male eggs to be identified prior to incubation
- Egg passes under a light that shows the male egg to be a different color
- Doubles hatchery space
- Reduces incubation costs
- Removes the need for manual sexers
- Saves on Feed Cost
- For the consumer- premium ethically-grown male chick culling free eggs



BIG DATA SMART DATA PRECISION LIVESTOCK

- Automated tools for farmers to continuously monitor welfare and health of birds
- Livestock Transport Devices
- Collects Real Time Data and Alarms Driver
- Thermal Imaging rather than ambient temperature monitoring for environmental control
- Artificial Intelligence
- Robotics- Faromatics Chicken Boy



Transport Genie



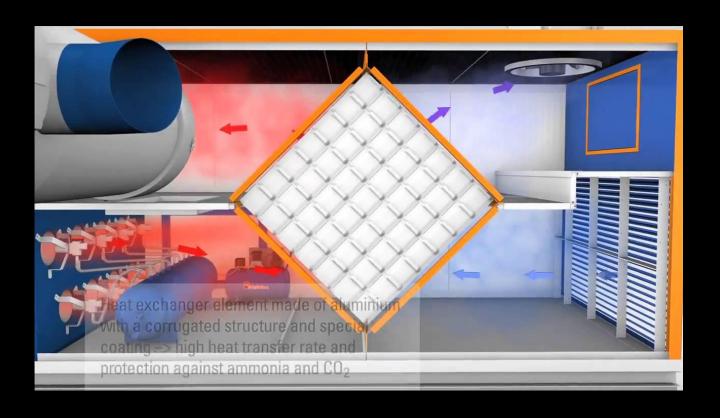
VISION -BASED EARLY WARNING SYSTEM

Fancom eYenamic



ENVIRONMENTAL: AIR EMISSIONS, NUTRIENT MANAGEMENT

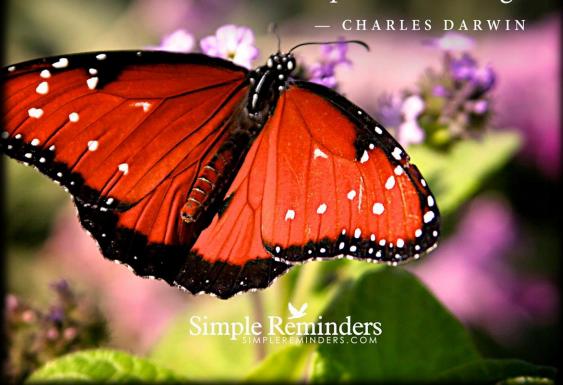
- Heat Exchanger Technology to mitigate dust, particulates and ammonia
- Manure to energy
- Alternative uses for manure
- Air Scrubbers



BIOSECURITY IN-VESSEL COMPOSTING



It is not the strongest of the species that survives, nor the most intelligent that survives. It is the one that is the most adaptable to change.



THANK YOU







